

Partner with IMTC to Integrate New Technology



Outsource system setup, platform integrations, and data flows to IMTC for a simple process to launch our platform.

IMTC integrations are made easy for modern SaaS:

Number of integrations: **24**

Estimated timelines

New integrations: **4-8 weeks**

Existing integrations: **2 weeks**

Integration types supported:



Custodians & Accounting Platforms



Live Market Data & Broker Inventory



Trading & Execution Systems



Third Party & Proprietary Data



Investment Guidelines & Compliance Systems



CRMs & Internal Databases

Outcomes of partnering:

Receive and send API files seamlessly

Eliminate days of work for internal technology staff

Increase performance from enhanced visibility and standardized data

Simplify contract management with negotiated contracts on your behalf

Communicate across counterparties & custodians more effectively

Reduce 90% of errors from manual data aggregation and data entry

Eradicate screen jumps and multiple logins

Aggregate and centralize data sources

Benefits of utilizing IMTC:

- ✓ Proven 5-step integration process
- ✓ Flexible client-driven integration
- ✓ Dedicated IMTC team
- ✓ Less burden on internal technology teams
- ✓ Automated uploads

5-step integration process (typical time spent 5-10 hrs)

1 Discovery & Reorganize

Evaluate and tailor current process and data flows

1 hour

2 Data Feeds

Provider sends data model and API spec to IMTC

3 Partner Introductions

Client (Ops team) connects IMTC with provider and creates IMTC log in

1 hour

4 Testing

Front office provides 5-15 sample portfolios and fixed income holdings for IMTC to test integration results

1 / 2 hour

5 Validation & Reconciliation

IMTC reconciles all integration data and presents to client for validation and sign-off

2-4 hours

Go Live

Case Study



Firm type: **RIA Aggregator**

AUM: **\$8bn**

Goals:

- 01** Enhance and scale current fixed income offerings
- 02** Bring outside assets inhouse
- 03** Transition to cloud-based platform to support distributed team



Scenario

This RIA aggregator was looking to grow the firm's offerings, though current technology wouldn't support scaling - the firm would need additional headcount. After looking into IMTC's investment management platform, they thought the system met their needs from a customized model portfolio delivery standpoint and offered them the ability to scale without adding substantial fixed costs; historically, for every 400 portfolios they would need to bring in a new resource.

Challenge

The firm had a decades-long relationship with their existing technology provider, and many were wary of switching. Executives remembered the painful onboarding and the number of resources the internal technology team needed to dedicate to get the integration right. However, the IT team was also spending hours maintaining their legacy platform that continually had new version upgrades and wasn't fully hosted in the cloud. Additionally, the technology was failing to meet the business needs of the RIA.

Outcome

The RIA decided to bring on IMTC due to the benefits the firm could reap and confidence in IMTC's 5-step integration process driven by IMTC's development team. IMTC successfully integrated three platforms (CRM, aggregator, internal trading desk) that required to the RIA technology to spend a total of five hours. The firm was live on our platform within two months and it reduced the technology team's involvement by 90%. Additionally, this new capacity enabled the firm to grow accounts by over 10%.