The Future of Fixed Income Technology:

Why embracing new technology is critical to staying relevant in fixed income investment management today.

This guide explains why fixed income asset and wealth managers need innovative technology to stay competitive and defines key considerations in making technology choices.

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The future has arrived for fixed income management – change is required.

> The reality is firms that are still relying on Excel to manage fixed income portfolios won't be around in five years.

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Traditional tools for managing fixed income portfolios are giving way to new technologies. Legacy platform providers are not meeting the needs of today's fixed income managers – their architecture and development models are cumbersome and inflexible, so processes that should be simple and automated require too much manual intervention and take far too long.

The result: at a minimum, fixed income asset managers are missing out on opportunities. Most likely, they are making costly mistakes.

It goes without saying that to be successful in fixed income asset management, firms must be able to respond appropriately to changes in market risk factors for every client's portfolio. Competitive pressures are greater and the table stakes are higher than ever before, so portfolio managers need to be able to do more, and do it faster.

Today, fixed income managers must closely monitor clients' exposures to inflation, curve, credit, and FX risks. They must put cash to work, accounting adequately for risk and return while adhering to Investment Policy Statements (IPSs); otherwise, they may lose clients and face hefty fines from regulators. This must all be done efficiently because a portfolio manager's time is a valuable and limited resource, and as noted above, the pressure to reduce costs in today's world of low management fees is relentless.

The key to achieving that efficiency is technology – without it, firms cannot compete. Today's technology allows firms to handle many tasks much faster and more accurately than manual, spreadsheet-based processes. Firms that are not leveraging the time-saving efficiencies a modern fixed income investment platform offers are at a competitive disadvantage, every day.